

2023 Q3 Investors' Conference

Reporter : Mr. Hsin-Kai Shen

Date : November 29, 2023

Agenda

- 1 Company Profile
- 2 Products Introduction
- 3 State of Operation
- 4 Industrial Upgrading
- 5 Sustainable Development



Company Profile



TBI MOTION TECHNOLOGY CO., LTD.,

Date of Establishment : July 9, 2010

Chairman : Mr. Ching-Kun Lee

CEO : Mr. Ching-Sheng Lee

Capital : NT\$ 952 million

Numbers of Employee : 1,030 (As of Oct. 31,2023)

Location : No.123, Sanduo Rd., Shulin Dist., New
Taipei City 238, Taiwan

Headquarters Factory Area : 66,120 m²

Stock Number : 4540



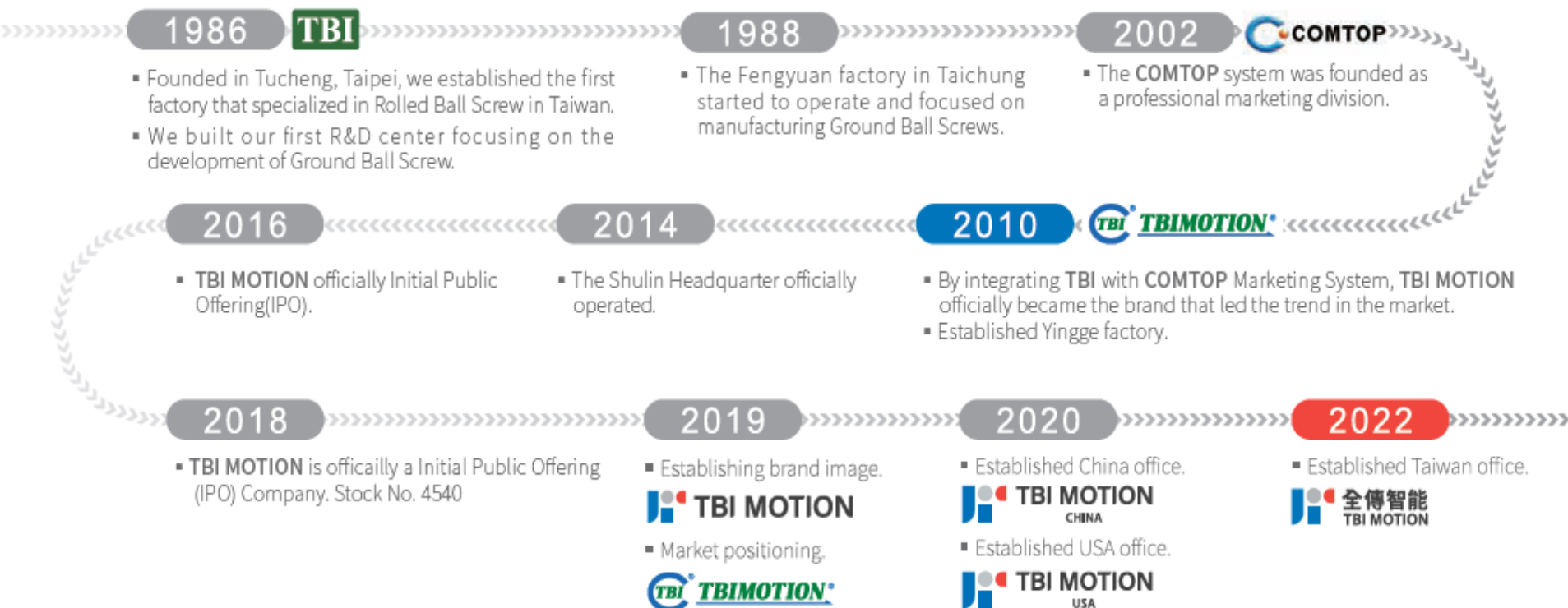
Solar Power System

Environmental
Greening

Rainwater Recycling
System

Green
Conservation

TBI Group Milestone



Sales Location



Taiwan	Japan	Netherlands	Russia
China	Indonesia	France	Finland
Korea	Iran	Hungary	Poland
Thailand	United States	Romania	Austria
Vietnam	Brazil	Slovakia	Portugal
Singapore	Germany	Ukraine	United Kingdom
Malaysia	Italy	Turkey	Australia

Subsidiaries



TBI MOTION INTELLIGENCE CO., LTD.

Address : 4F, No. 123, Sanduo Rd., Shulin Dist., New Taipei City 23876, Taiwan

TEL : 886-2-2689-2696

FAX : 886-2-2688-5933

E-mail : tbimotion.intell@tbimotion.com



TBI MOTION TECHNOLOGY (SUZHOU) CO.,LTD.

Address : No.3 Fuyang Industrial Workshop, Fuyuan Road, Chengyang Street, Xiangcheng Economic and Technological Development Zone, Suzhou

TEL : +86-512-6293-0178

E-mail : tbichina@tbimotion-china.com



TBI MOTION TECHNOLOGY(USA) LLC

Address : 2003 Raymer Avenue, Suite E&F, Fullerton, CA 92833

TEL : +1-714-519-3424

E-mail : tbiusa@tbimotion.com

Certification



SGS ISO 14001
EMS



SGS ISO 9001
QMS



SGS ISO 45001
OHSMS



Award



Best Technology
Product
Premium Award



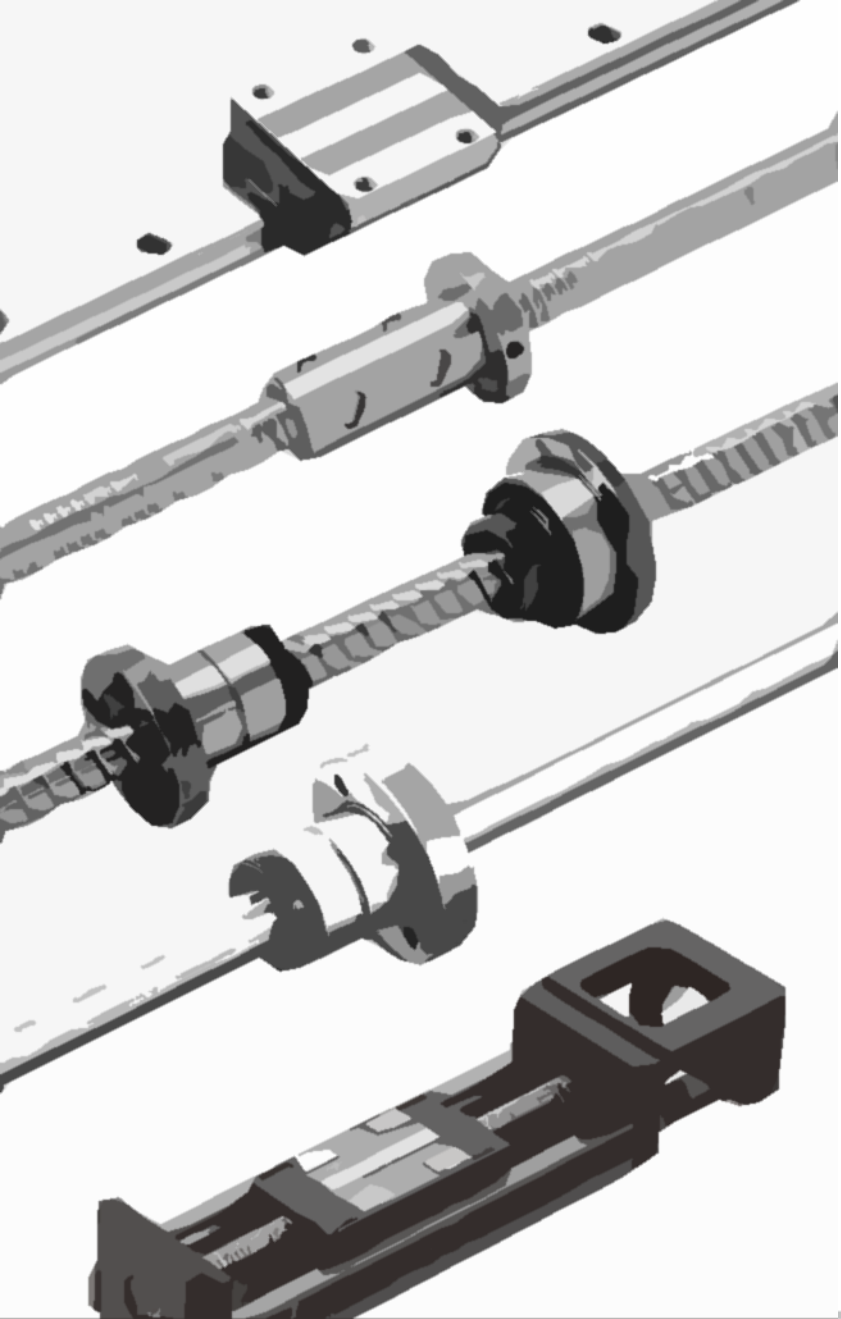
Taiwan
Excellence
Gold Award



Taiwan Gold
Medal Quality
Product Award



**TAIWAN
EXCELLENCE**



Products Introduction

Linear motion solution provider



Linear Guide

- Miniature Series
- Standar Series



Ball Screw

- Miniature Series
- Internal Circulation Series
- External Circulation Series
- Finished Shaft End Series
- End-Caps Circulation Series
- Ball Screw - Other



Ball Spline

- SO Series
- SL Series



Rotary Series

- Rotary Series Ball Screw
- Rotary Series Ball Spline
- Rotary Series Ball Screw Spline



Single Axis Actuator

- Standar Series
- Light-duty series

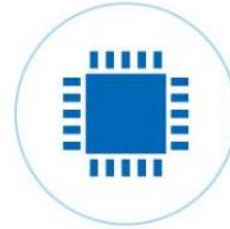
Applied Industry



自動化工業
Automation Industry



機器人產業
Robot Industry



半導體工業
Semi-conductor
Industry



產業級機械
Industrial Machinery



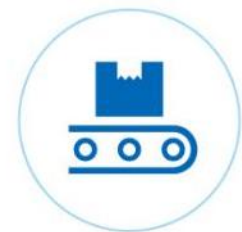
醫療級工業
Medical Equipment



綠能產業
Green Energy
Industry



工具機機械
Machine Tool



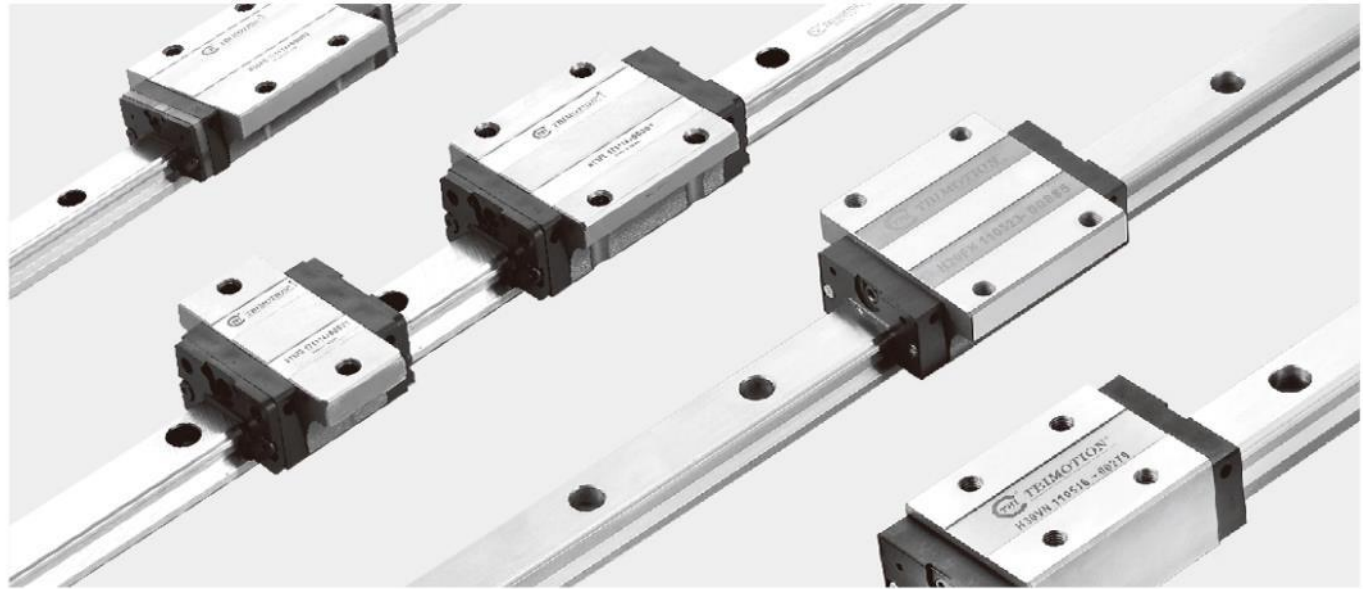
自動倉儲系統
Warehousing
Retrieval System

Ball Screw



Ball Screw	Rolled	Ground
Diameter	06~80mm	04~160mm
Lead	01~100mm	01~100mm
Accuracy	FC5~FC10	GC1~GC7
Feature	Annual sales volume is first in the industry	Excellent quality and customized

Linear Guide



Model	Dimension (mm)
Standard	15 、 20 、 25 、 30 、 35 、 45
Large	55 、 65

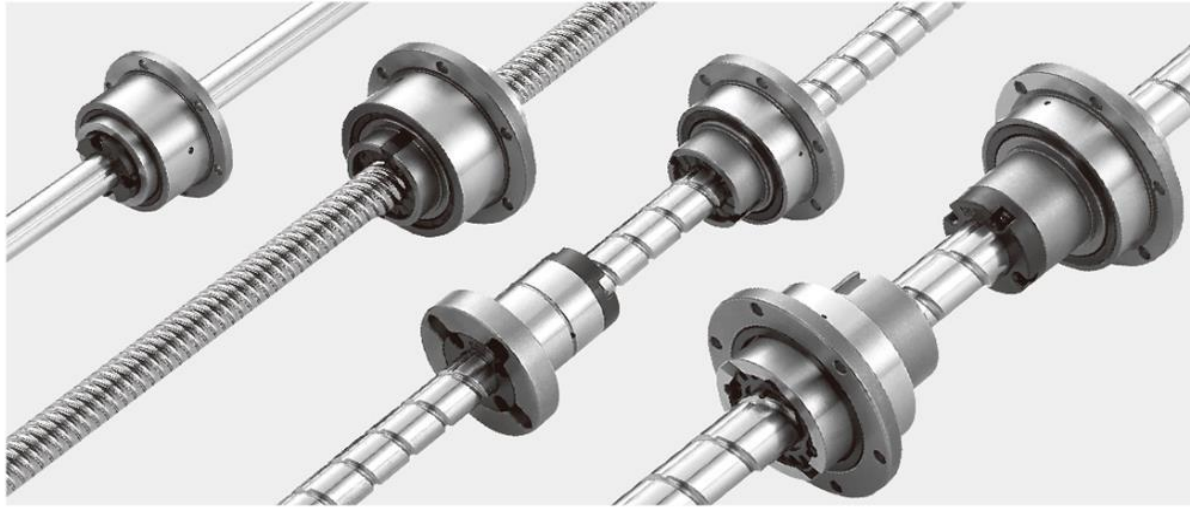
Feature
Smooth Movement/High Stability
High Durability
Self-Lubricating and Enhanced Dust-proof
J-flow System Self-Lubricating Linear Guide Series

Ball Spline



Dimension	06~50mm
Feature	<ul style="list-style-type: none">• Hollow Spline Shaft• Easy Mount on Design• High Rigidity/ High Load-Carrying Capacity• Zero Angular Clearance/ Backlash

Rotary Series Ball Screw / Spline



Dimension	16~50mm
Feature	<ul style="list-style-type: none">• Hollow Shaft Design in Line with Diversified Space Design.• One-Piece Forming Design, Small Volume, High Precision• Single Axis With Three Operating Modes (Rotation, Spiral, Linear)• High Rigidity/ High Speed/ High Quality• Both rotary and spiral movement achieve simultaneously

Single Axis Actuator

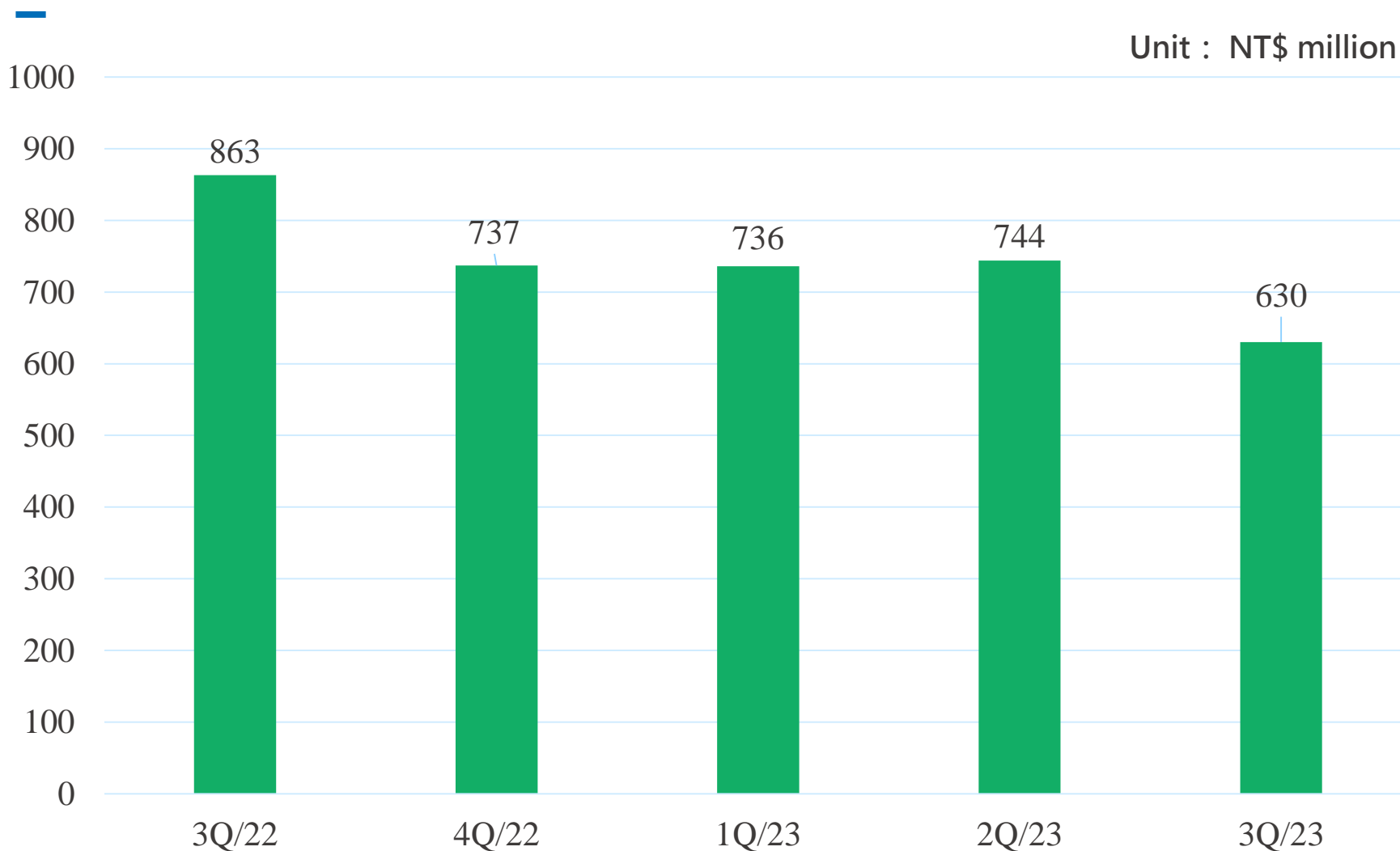


Dimension	26, 33, 46(mm)
Feature	<ul style="list-style-type: none">• Modularization• Allows the X-axis and Y-axis to bear loads from all directions.• High Rigidity• High Accuracy / Space Saving

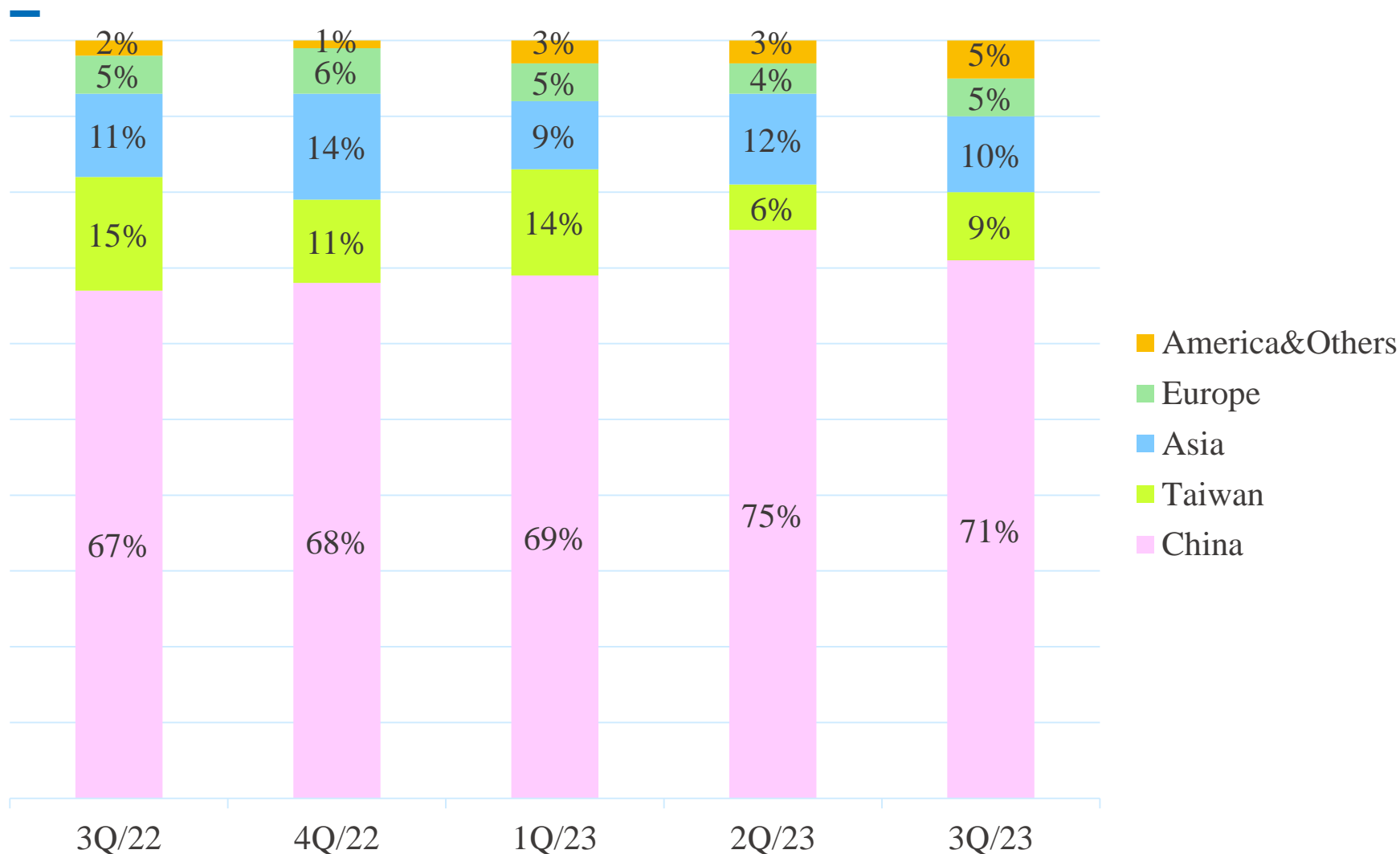


State of Operation

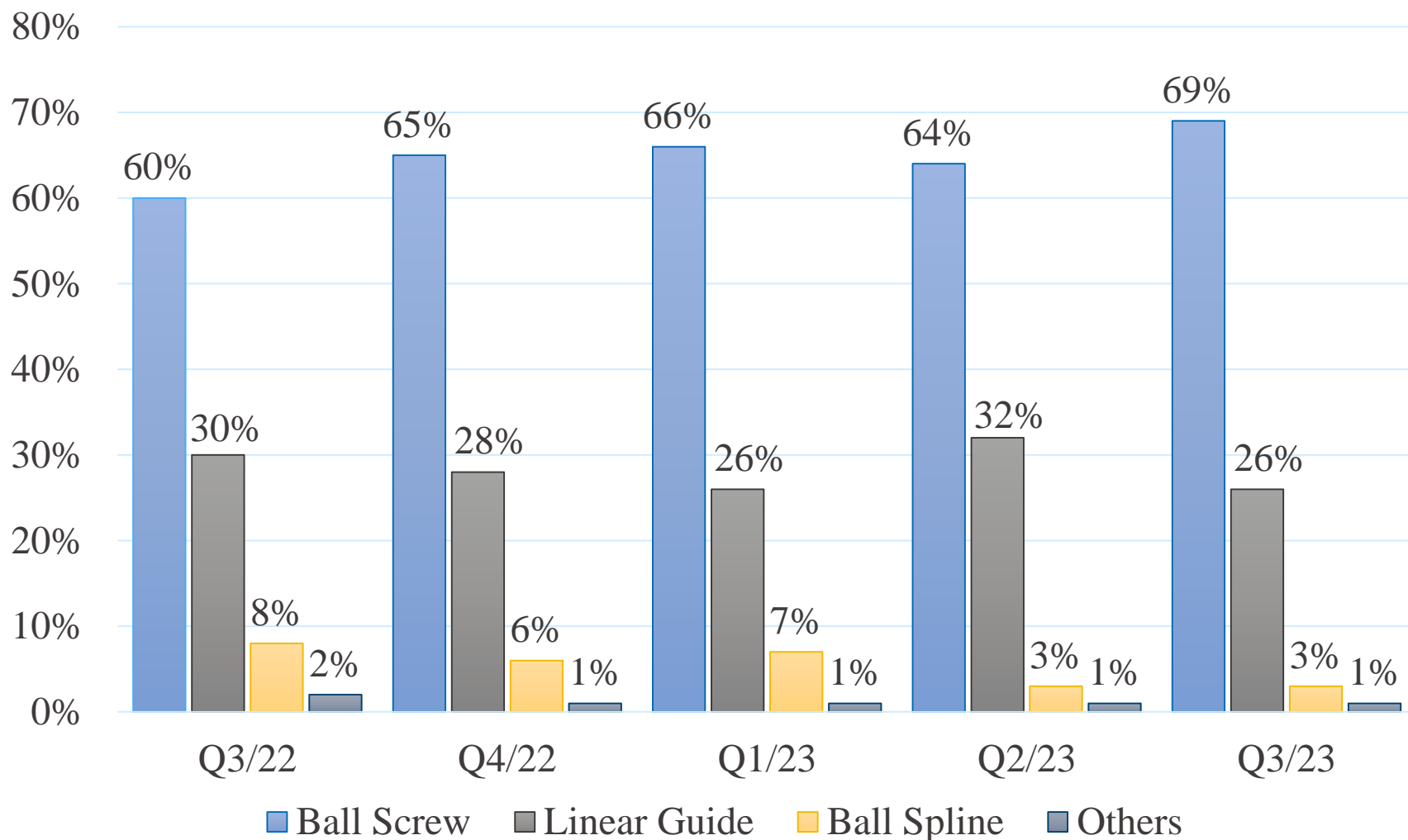
Revenue



Revenue Distribution by Regions

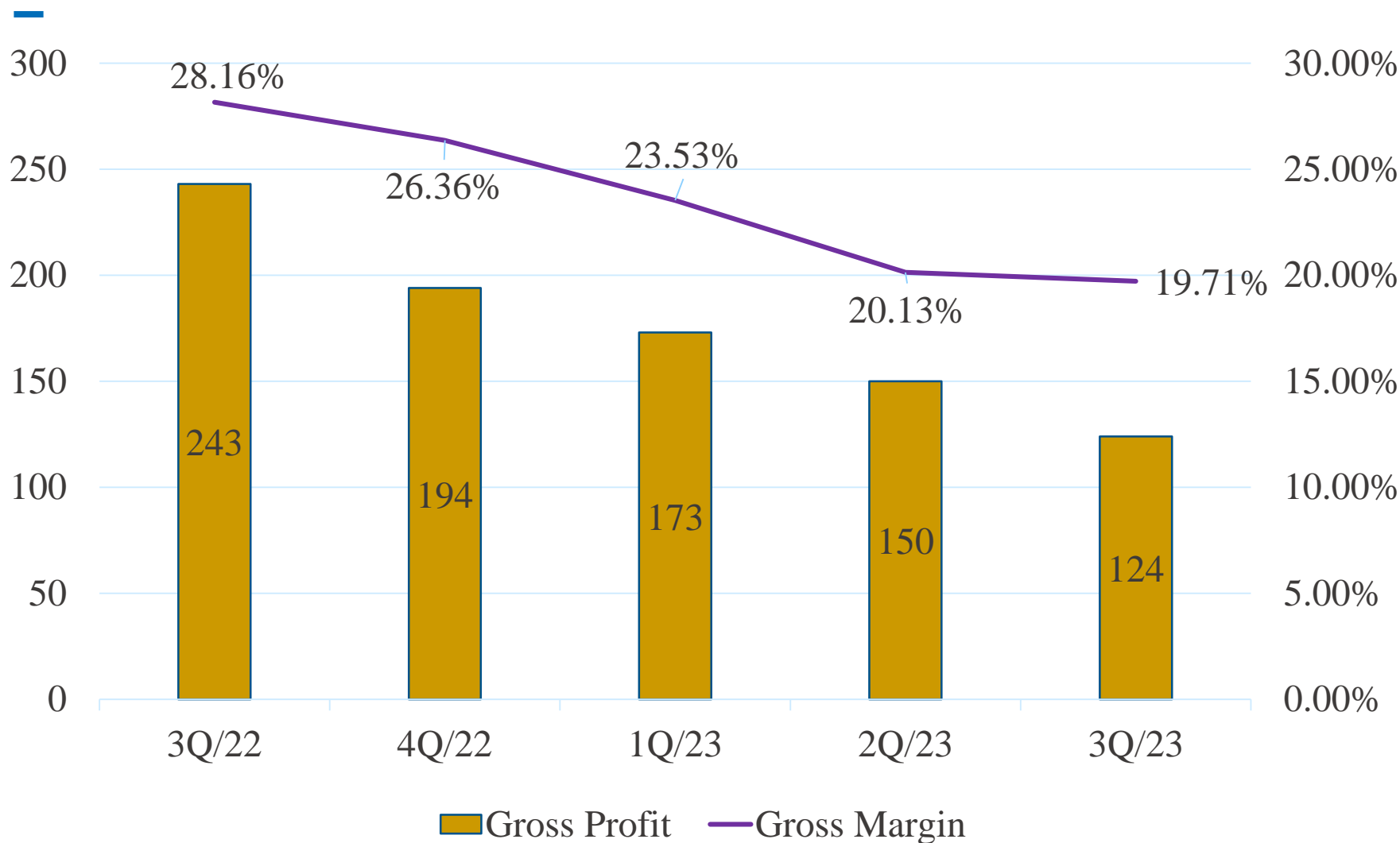


Revenue Distribution by Products



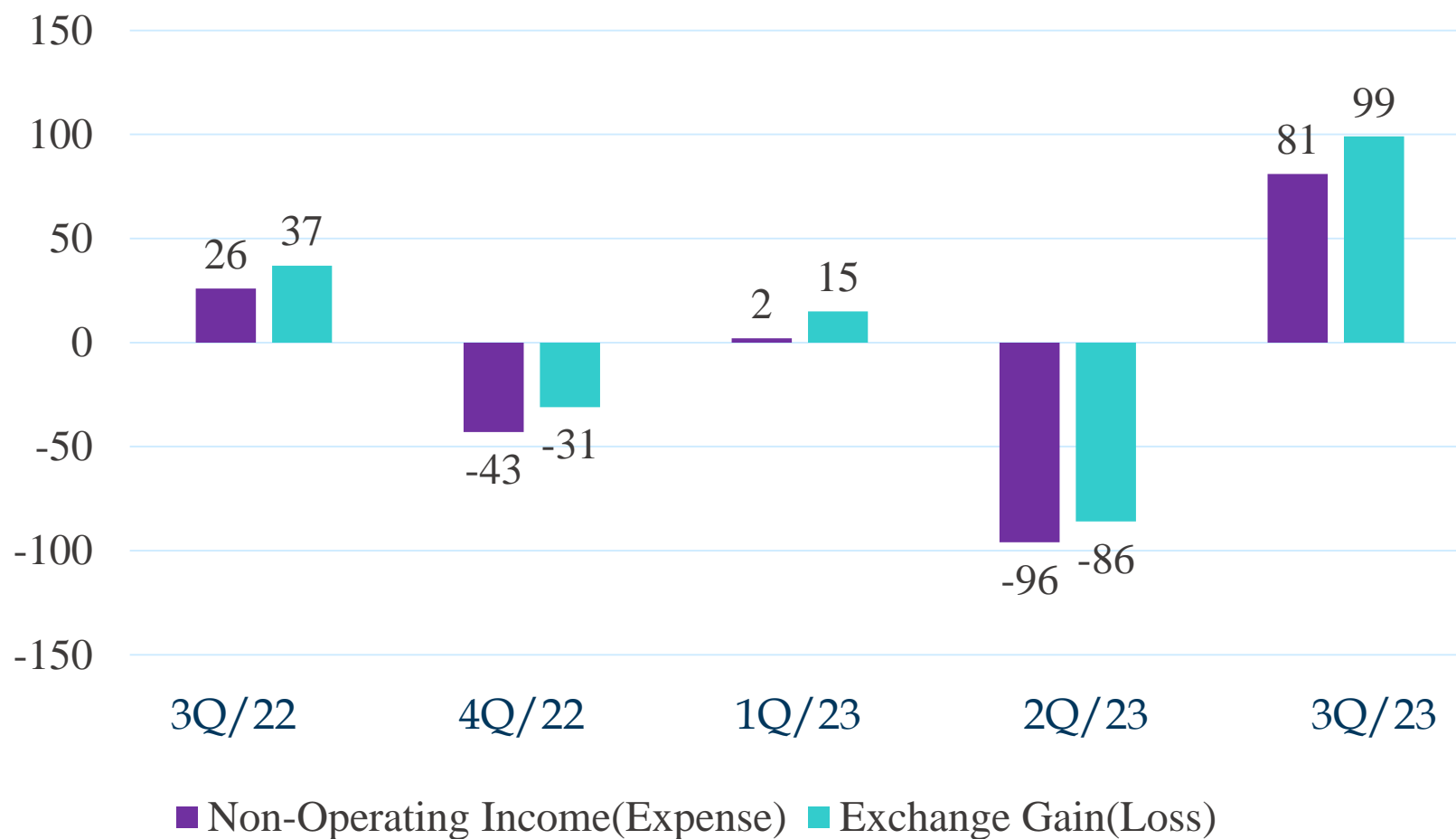
Gross Profit

Unit : NT\$ million ; %

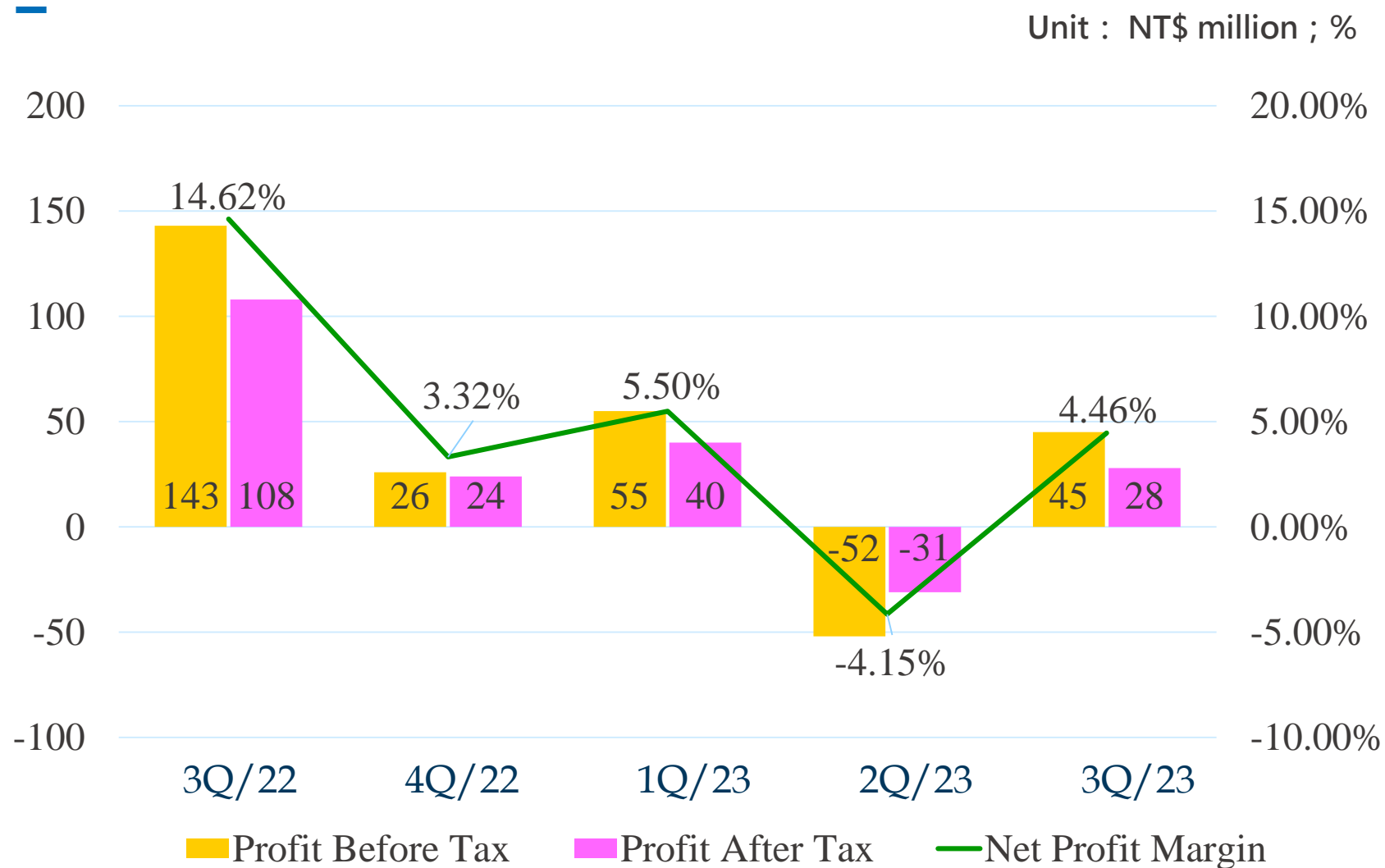


Non-Operating Income and Expense

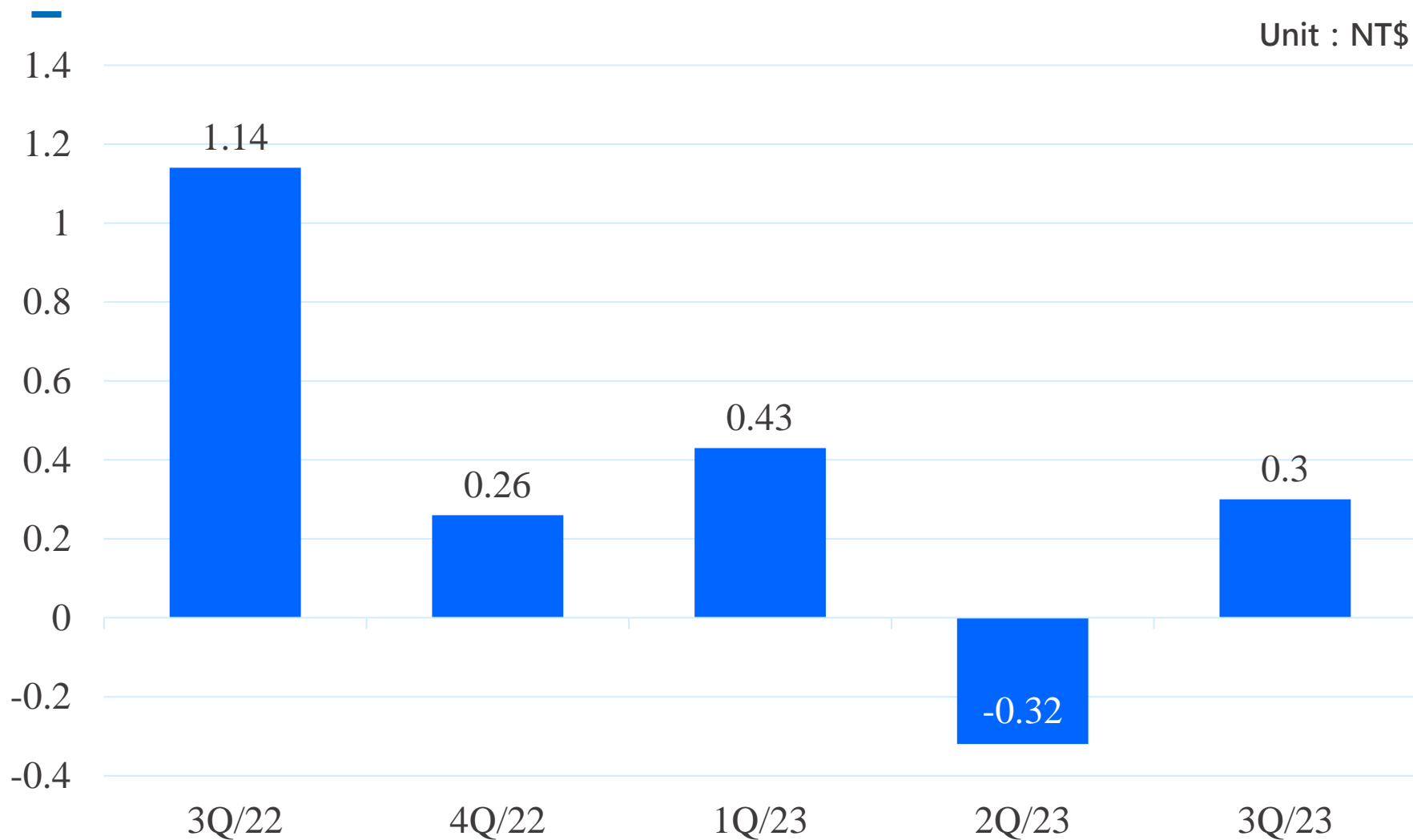
Unit : NT\$ million



Profit Before Tax & Profit After Tax



EPS





Industrial Upgrading

Industrial Upgrading(1/4)



Become an **Innovative** 'Smart Automation' Motion Component Brand Manufacturer

**FUTURE
IN
MOTION**

Project 1 :
Intelligent Supply Chain Operation Center

Project 2 :
Warehouse Management System
Implementation Project

Project 3 :
Advanced Manufacturing and Applied
Research & Development Center for
Transmission Components"

Industrial Upgrading(2/4)

Project 1

Intelligent Supply Chain Operation Center



Project Content

Facilitate the digitalization management and mutual information exchange among at least four TBI suppliers to optimize operational management, production quality, and efficiency.



Goal

1. Optimize Intelligent automation production.
2. Accelerate supply chain response.
3. Integrate the Supply Chain Team.

Industrial Upgrading(3/4)

Project 2

Warehouse Management System Implementation Project

Project Content

Establish smart warehousing and AGV unmanned handling system

Goal

1. Optimize warehouse management efficiency.
2. Accelerate production processes.
3. Reduce the use of resources.

Industrial Upgrading(4/4)

Project 3

Advanced Manufacturing and Applied Research & Development Center for Transmission Components"

Project Content

Invest in more valuable forward-looking industry technology development, and evaluate vertical and cross-domain integration to maximize the benefits of industrial innovation achievements

Goal

1. Expand the R&D team.
2. Invest in the startup industry market.
3. Enhance the company's competitiveness



Sustainable Development

Sustainable Development



TBI

Compile ESG report according to GRI standards

1.Complete TBI carbon footprint assessment
2.Implement ISO 14064

Obtain ISO14064 certification

Expected completion of carbon emission verification

Year

2023

2024

2025

2026

2027

FSC

Capital < 2 Billion
Prepare ESG report

Capital < 5 Billion
Complete carbon footprint assessment

Capital < 5 Billion
completion of carbon emission verification

ESG development for 2022



Governance

- No incidents of violations of integrity policies, anti-competitive behavior, antitrust and monopoly activities, or other unlawful matters have occurred, and no related whistleblower cases have been received.
- No incidents of information disclosure, theft, or loss of customer data, and no information security events have occurred.
- All new suppliers have completed the integrity pledge.

Product

- SFYA1632 ball screw receives the Taiwan Excellence Award 2022.
- Using RoHS:2011/65/EU and REACH-ECHA 244 inspections, confirm that 100% of the product materials do not contain toxic substances.
- Established R&D center.

ESG development for 2022



Environment	<ul style="list-style-type: none">■ The energy consumption decreased by 7.0% compared to the previous year, and the energy intensity decreased by 10%.■ Energy saving plan: Diverting the processes of the chiller and air conditioning system, saving 2,303.532 gigajoules (GJ), and reducing 316.7357 tons emission of CO2.■ The annual reclaimed water volume from air conditioning condensate is 6,210 tons.
Society	<ul style="list-style-type: none">■ Organize social welfare activities such as caring for the elderly, supporting education, and environmental protection. °■ Donate a disaster relief vehicle to the Fire Department, Fifth Disaster Relief Brigade, Shuhtan Substation.■ Hold the seventh edition of the 'TBI Smart Automation Creative Implementation Competition' attracting 30 teams from across the country to participate.



股票代碼：4540

THANK YOU FOR
LISTENING!

